

## Message Text

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ORIGIN OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-07 /022 R

DRAFTED BY OPIC/F: BMHENDERSON

APPROVED BY EB/IFD/ OIA:RJSMITH

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AF/E:HKASTRADALE

AF/E:PGSMITH

AF/E:DBLODGETT

AF/E:DBLODGETT

----- 006251

R 261848Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY NAIROBI

AMEMBASSY LILONGWE

AMEMBASSY KIGALI

AMEMBASSY DAR ES SALAAM

UNCLAS STATE 212325

FROM OPIC

E.O. 11652:N/A

TAGS: EFIN

SUBJECT:OPIC OFFICER TRAVEL

- --

REF: NAIROBI 7127

1. REQUEST CONCURRENCE EMBASSIES FOR VISIT BY OPIC OFFICER  
BONNY HENDERSON, MANAGER, PROJECT FINANCE FOR AFRICA,  
ACCORDING TO SCHEDULE PARA 2. HENDERSON HAS RESPONSIBILITY  
FOR OPIC FINANCE AND PROMOTION ACTIVITIES IN AFRICA.

2. PROPOSED SCHEDULE AND CONFIRMED FLIGHTS AS FOLLOWS:

SEPTEMBER 4 LV: LONDON 6:30 PM VIA EC 663

SEPTEMBER 5 ARR: NAIROBI 7:30 AM

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SEPTEMBER 9 LV: NAIROBI N/A AIR BURUNDI

SEPTEMBER 9 ARR: KIGALI  
SEPTEMBER 16 LV: KIGALI N/A AIR BURUNDI  
SEPTEMBER 16 ARR: NAIROBI  
SEPTEMBER 20 LV: NAIROBI 12 NOON VIA QM 115  
SEPTEMBER 20 ARR: BLANTYRE 1:15 PM  
SEPTEMBER 24 LV: BLANTYRE 3:30 OM VIA QM 154  
SEPTEMBER 24 ARR: NAIROBI 6:45 PM  
SEPTEMBER 25 LV: NAIROBI

SCHEDULE MAY INCLUDE SHORT TRIP TO DAR SEPTEMBER 17.

APPRECIATE EMBASSIES MAKING SINGLE HOTEL RESERVATIONS EACH CITY. REQUEST NAIROBI AND KIGALI CONFIRM AIR BURUNDI FLIGHTS.

3. PURPOSE OF VISIT TO NAIROBI AS EXPLAINED REFTEL TO CONDUCT BRIEFINGS ABOUT OPIC WITH OFFICIAL AND PRIVATE GROUPS IN KENYA, TO BEGIN INTENSIVE INVESTMENT IDENTIFICATION EFFORT BY OPIC OFFICER PARNELL. WOULD APPRECIATE EMB RESPONSE TO OUR SUGGESTIONS REF(B) AND PROPOSED SCHEDULE OF MEETINGS SEPTEMBER 7 AND 8.

4. PURPOSE OF VISIT TO RWANDA TWO-FOLD: TO CALL ON RWANDAN OFFICIALS INVOLVED IN FOREIGN INVESTMENT AND SPECIFICALLY TEA PROJECT AND TO VERIFY CONDITIONS PRECEDENT IN LOAN AGREEMENT AND PROGRESS OF PROJECT PRIOR TO DISBURSEMENT OF TEA PROJECT LOAN. MR. AND MRS. WERTHEIM WILL BE IN RWANDA SAME TIME AS PROPOSED HENDERSON VISIT AS WILL TEA PROJECT MANAGER AND LENNART KONIGSON, IFC PROJECT INVESTMENT OFFICER. WOULD APPRECIATE CHARGE MAKING APPROPRIATE APPOINTMENTS FOR HENDERSON IN KIGALI SEPTEMBER 10, 14, AND 15. THESE SHOULD PROBABLY INCLUDE BIRARA, MUNYARUKIKO AND RIBANJE AS WELL AS MINS AGRICULTURE AND PLAN. SEPTEMBER 11-13 WILL PROBABLY VISIT PROJECT SITE AND MULINDI. PLEASE INFORM AMBASSADOR NIZEYIMANA OF VISIT. HENDERSON WILL ALSO

BE LOOKING FOR OTHER PROJECT OPPORTUNITIES IN WHICH OPIC AND U.S. INVESTORS COULD GET INVOLVED.

5. PURPOSE OF VISIT TO MALAWI (A) TO CONDUCT GENERAL UNCLASSIFIED

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REVIEW OF INVESTMENT CLIMATE, (B) ATTEMPT IDENTIFY SPECIFIC INVESTMENT OPPORTUNITIES OF INTEREST TO U.S INVESTORS AND OPIC, AND (C) TO REVIEW PROPOSED EXPANSION UNIVERSAL LEAF TOBACCO PROJECT OPIC IS CONSIDERING FINANCING. WOULD LEAVE SCHEDULE UP TO EMBASSY, BUT SUGGEST FIRST TWO DAYS FOR CALLS ON GOVERNMENT OFFICIALS CONCERNED WITH FOREIGN INVESTMENT AND INDEBANK, PRESS HOLDINGS ADMARK, BANK OF AMERICA, AND EDESA REPRESENTATIVE. SUGGEST VISIT LILONGWE

AND AGRICULTURAL AREAS TO REVIEW THESE DEVELOPMENTS UNIQUE TO MALAWI. HENDERSON MAY HAVE MORE CONCRETE SUGGESTIONS FOR NON-BLANTYRE PORTION NEXT WEEK AFTER RETURN FROM MALAWI OF IFC INVESTMENT OFFICER GEORGE THOMPSON, WHO IS WORKING WITH OPIC ON UNIVERSAL LEAF PROJECT. PLEASE ADVISE WHETHER GOVERNMENT AGENCIES STILL LOCATED IN BLANTYRE AND WHETHER IN VIEW OF MOVE TO LILONGWE, SCHEDULE IS FEASIBLE IN INDICATED TIME.

6. PURPOSE VISIT TO TANZANIA WOULD BE TO REVIEW HECOGENIN PROJECT PREVIOUSLY DISCUSSED WITH EMB BY OPIC OFFICER LINDGREN. WILL ADVISE IF TRIP DEEMED NECESSARY.

7. NOTE FOR NAIROBI. PARNELL ARRIVAL IS SCHEDULED SEPTEMBER 6 AT 11:30 PM VIA BS 020. PLEASE CABLE HIS HOTEL RESERVATIONS ASAP TO GABORONE COPY WASHINGTON. KISSINGER

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## Message Attributes

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LILONGWE  
MULTIPLE  
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